

## BWZ Strategic Planning Budget 2018-2025 - 80 Members pledging \$50/month by 2025

	A	B	C	C	C	C	C	C	C
	2017	2018	2019	2020	2021	2022	2023	2024	2025
	Actuals	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget
<b>INCOME</b>									
<b>4000 Contributions</b>									
4010-1 Donation Box (Anonymous Cash)	1,542.10	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
4010-2 Donations (from individuals, not pledges)	1,330.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
4010-3 Pledge Contributions	24,320.00	27,300.00 (a)	30,000.00	33,000.00	36,000.00	39,000.00	42,000.00	45,000.00	48,000.00
4010-4 New Home Fund Donations									
4010-5 Year-End Donations	1,175.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
<b>Total 4000 Contributions</b>	<b>\$ 28,367.10</b>	<b>\$ 31,200.00</b>	<b>\$ 33,900.00</b>	<b>\$ 36,900.00</b>	<b>\$ 39,900.00</b>	<b>\$ 42,900.00</b>	<b>\$ 45,900.00</b>	<b>\$ 48,900.00</b>	<b>\$ 51,900.00</b>
<i>Not including New Home Fund:</i>									
<b>Contribution Increase from Previous Year:</b>	<b>\$ 2,803.10</b>	<b>\$ 2,832.90</b>	<b>\$ 2,700.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>
<b>5310 Interest Income/Dividend</b>	<b>\$ 31.69</b>	<b>\$ 35.00</b>	<b>\$ 40.00</b>	<b>\$ 40.00</b>	<b>\$ 40.00</b>	<b>\$ 40.00</b>	<b>\$ 40.00</b>	<b>\$ 40.00</b>	<b>\$ 40.00</b>
<b>5400 Revenue from other sources</b>									
5440 Inventory - Books & Supplies Sold	207.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00
5480 Honorarium for Visit/Service									
5450 Donations for Teachers (Sesshin)	720.00								
5460 For Donor-Specified Purchases	130.00								
5490 Uncategorized Income	125.00								
5491 Accidental Transaction Income	41.25								
<b>Total 5400 Revenue from other sources</b>	<b>\$ 1,223.25</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>
<b>5800 Special Events Income</b>									
5810 Retreat Income	4,205.00	4,200.00	4,200.00	4,200.00	4,200.00	4,200.00	4,200.00	4,200.00	4,200.00
5820 Workshop/Class Income	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
5830 Program Income	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00
<b>Total 5800 Special Events Income</b>	<b>\$ 5,205.00</b>	<b>\$ 5,200.00</b>	<b>\$ 5,200.00</b>	<b>\$ 5,200.00</b>	<b>\$ 5,200.00</b>	<b>\$ 5,200.00</b>	<b>\$ 5,200.00</b>	<b>\$ 5,200.00</b>	<b>\$ 5,200.00</b>
<b>TOTAL INCOME</b>	<b>\$ 34,827.04</b>	<b>\$ 36,685.00</b>	<b>\$ 39,390.00</b>	<b>\$ 42,390.00</b>	<b>\$ 45,390.00</b>	<b>\$ 48,390.00</b>	<b>\$ 51,390.00</b>	<b>\$ 54,390.00</b>	<b>\$ 57,390.00</b>
<b>Total income increase from previous year:</b>	<b>\$ 4,839.21</b>	<b>\$ 1,857.96</b>	<b>\$ 2,705.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 3,000.00</b>

(a) Based on estimated pledge income from current (1/12/2018) level of membership support (quite a few new members in last quarter of 2017)

(b) Comparison 2013 & 2014 do not include 2013's New Home Fund

	A	B	C	C	C	C	C	C	C
	2017	2018	2019	2020	2021	2022	2023	2024	2025
EXPENSES	Actuals	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget
<b>7000 Grants, Contracts &amp; Direct Assistance</b>									
7020 Contributions to Other Organizations	50.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
<b>Total 7000 Grants, Contracts &amp; Direct Assistance</b>	<b>\$ 50.00</b>	<b>\$ 100.00</b>	<b>\$ 100.00</b>	<b>\$ 100.00</b>	<b>\$ 100.00</b>	<b>\$ 100.00</b>	<b>\$ 100.00</b>	<b>\$ 100.00</b>	<b>\$ 100.00</b>
<b>7200 Salaries &amp; Related Expenses</b>									
7220 Clergy Housing Allowance/Salary	8,400.00 (c)	9,600.00 (c)	12,000.00	13,800.00	15,600.00	17,400.00	19,200.00	21,000.00	22,800.00
7222 Clergy Professional Reimbursement	224.93	950.00 (d)	275.00	950.00	275.00	950.00	275.00	950.00	275.00
7224 Clergy Bonus	0.00								
<b>Total 7200 Salaries &amp; Related Expenses</b>	<b>\$ 8,624.93</b>	<b>\$ 10,550.00</b>	<b>\$ 12,275.00</b>	<b>\$ 14,750.00</b>	<b>\$ 15,875.00</b>	<b>\$ 18,350.00</b>	<b>\$ 19,475.00</b>	<b>\$ 21,950.00</b>	<b>\$ 23,075.00</b>
<b>7500 Contract Service Expenses</b>									
7520 Accounting/Bookkeeping Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7530 Legal Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7540 Professional Fees	241.67	250.00 (e)	250.00	250.00	250.00	250.00	250.00	250.00	250.00
<b>Total 7500 Contract Service Expenses</b>	<b>\$ 241.67</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>
<b>8100 General/Administrative Expenses</b>									
<b>8110 Supplies (last &lt;5yr)</b>									
8110-1 Office/Admin Supplies	229.20	250.00	257.50	265.23	273.18	281.38	289.82	298.51	307.47
8110-2 Consumables (paper supplies, tea, etc.)	248.81	270.00	278.10	286.44	295.04	303.89	313.00	322.39	332.07
8110-3 Zendo/Altar/Other Supplies	109.75	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00
<b>Total 8110 Supplies (last &lt;5yr)</b>	<b>\$ 587.76</b>	<b>\$ 670.00</b>	<b>\$ 685.60</b>	<b>\$ 701.67</b>	<b>\$ 718.22</b>	<b>\$ 735.26</b>	<b>\$ 752.82</b>	<b>\$ 770.91</b>	<b>\$ 789.53</b>
<b>8135 Computer Expenses</b>									
8135-2 Online Accounting Software	370.00	100.00 (f)	100.00	100.00	100.00	100.00	100.00	100.00	100.00
8135-3 Online Membership Software	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8135-4 Other Online Programs	439.65	275.00 (g)	275.00	275.00	275.00	275.00	275.00	275.00	275.00
<b>Total 8135 Computer Expenses</b>	<b>\$ 809.65</b>	<b>\$ 375.00</b>	<b>\$ 375.00</b>	<b>\$ 375.00</b>	<b>\$ 375.00</b>	<b>\$ 375.00</b>	<b>\$ 375.00</b>	<b>\$ 375.00</b>	<b>\$ 375.00</b>
<b>8140 Postage and Delivery</b>	<b>\$ 11.65</b>								
<b>8160 Insurance</b>	<b>\$ 469.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>

(c) Housing allowance: \$400/mo in 2016; \$700/mo in 2017; \$800/mo in 2018. For comparison, \$18,000/year would be \$1500/mo, \$24,000 a year would be \$2000/mo.

(d) SZBA annual dues (\$125), biannual conference fee (\$325) and travel to conference (\$375), plus ink for printer and other supplies for BWZ teaching (\$150)

(e) In 2017 and perhaps in 2018, some admin assistance

(f) Large reduction in cost for Quickbooks online because of official nonprofit status

(g) Audio hosting, Zoom to host online meditation and video meetings, Google for business email/app account; decreases in costs in 2018 due to 501c3 status

	A	B	C	C	C	C	C	C	C
	2017	2018	2019	2020	2021	2022	2023	2024	2025
	Actuals	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget
<b>8170 Advertising &amp; Promotion</b>									
8170-1 Website	1,064.95	150.00	150.00	1,000.00	150.00	150.00	1,000.00	150.00	150.00
8170-2 Email Service	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8170-3 Advertising	386.13	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00
8170-4 Printed Materials	25.35	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
<b>Total 8170 Advertising &amp; Promotion</b>	<b>\$ 1,476.43</b>	<b>\$ 750.00</b>	<b>\$ 750.00</b>	<b>\$ 1,600.00</b>	<b>\$ 750.00</b>	<b>\$ 750.00</b>	<b>\$ 1,600.00</b>	<b>\$ 750.00</b>	<b>\$ 750.00</b>
<b>8180 Books, Subscriptions, References</b>	<b>35.00</b>	<b>35.00</b>	<b>35.00</b>	<b>35.00</b>	<b>35.00</b>	<b>35.00</b>	<b>35.00</b>	<b>35.00</b>	<b>35.00</b>
<b>8190 Printing for In-House Use</b>	<b>193.10</b>	<b>200.00</b>	<b>200.00</b>	<b>200.00</b>	<b>200.00</b>	<b>200.00</b>	<b>200.00</b>	<b>200.00</b>	<b>200.00</b>
<b>Total 8100 General/Administrative Expenses</b>	<b>\$ 3,582.59</b>	<b>\$ 2,455.00</b>	<b>\$ 2,470.60</b>	<b>\$ 3,336.67</b>	<b>\$ 2,503.22</b>	<b>\$ 2,520.26</b>	<b>\$ 3,387.82</b>	<b>\$ 2,555.91</b>	<b>\$ 2,574.53</b>
<b>8200 Facility &amp; Equipment Expenses</b>									
<b>8210 Rent or Lease</b>	<b>\$ 16,500.00 (i)</b>	<b>\$ 18,000.00 (i)</b>	<b>\$ 20,000.00 (i)</b>	<b>\$ 21,600.00 (i)</b>	<b>\$ 23,200.00 (i)</b>	<b>\$ 24,800.00 (i)</b>	<b>\$ 26,400.00 (i)</b>	<b>\$ 28,000.00 (i)</b>	<b>\$ 29,600.00</b>
<b>8220 Utilities</b>	<b>\$ 0.00 (j)</b>	<b>\$ 0.00 (j)</b>	<b>\$ 0.00 (j)</b>	<b>\$ 0.00 (j)</b>	<b>\$ 0.00 (j)</b>	<b>\$ 0.00 (j)</b>	<b>\$ 0.00 (j)</b>	<b>\$ 0.00 (j)</b>	<b>\$ 0.00</b>
<b>8255 Equipment (Durable, last &gt;5 Years)</b>									
8255-1 Meditation Equipment	0.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00
8255-2 Zendo & Ritual Items	397.29	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00
8255-3 Other Durable Equipment	16.98	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00
<b>Total 8255 Equipment (Durable, last &gt;5 Years)</b>	<b>\$ 414.27</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>	<b>\$ 425.00</b>
<b>8260 Repairs &amp; Maintenance</b>	<b>\$ 0.00</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>
<b>Total 8200 Facility &amp; Equipment Expenses</b>	<b>\$ 16,914.27</b>	<b>\$ 18,475.00</b>	<b>\$ 20,475.00</b>	<b>\$ 22,075.00</b>	<b>\$ 23,675.00</b>	<b>\$ 25,275.00</b>	<b>\$ 26,875.00</b>	<b>\$ 28,475.00</b>	<b>\$ 30,075.00</b>
<b>8500 Other Expenses</b>									
8530 Dues - Other Organizations	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00
8540 Donations for Teachers (Sesshin)	716.79								
8550 Donor-Specified Purchases	157.50								
8585 Inventory - Books & Supplies for Sale	0.00	150.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00
8590 Uncategorizable Expenses	125.00								
8591 Accidental Transaction - Expense	41.25								
<b>Total 8500 Other Expenses</b>	<b>\$ 1,040.54</b>	<b>\$ 150.00 (k)</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>	<b>\$ 250.00</b>

(h) High expenses for website in 2017; security issues, plus renewed domain name, hosting, and security until 2020 (so costs will be minimal in 2018 and 2019)

(i) Rent: \$1375/mo for 2017; \$1500/mo for 2018

(k) Other Expenses are balanced out by 5400 Revenue from Other Sources

	A 2017 Actuals	B 2018 Budget	C 2019 Budget	C 2020 Budget	C 2021 Budget	C 2022 Budget	C 2023 Budget	C 2024 Budget	C 2025 Budget
8595 Reconciliation Discrepancy	-\$ 25.00								
<b>8600 Business Expenses</b>									
8680 Licenses & Fees	\$ 900.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
8690 Bank Charges	10.00								
8690-1 Paypal Monthly Fees	219.89	240.00 (m)	252.00	264.60	277.83	291.72	306.31	321.62	337.70
8690-2 Transaction Fees (Paypal, etc.)	437.77	450.00 (m)	472.50	496.13	520.93	546.98	574.33	603.04	633.20
<b>Total 8690 Bank Charges</b>	\$ 667.66	\$ 690.00	\$ 724.50	\$ 760.73	\$ 798.76	\$ 838.70	\$ 880.63	\$ 924.67	\$ 970.90
<b>Total 8600 Business Expenses</b>	\$ 1,567.66	\$ 740.00	\$ 774.50	\$ 810.73	\$ 848.76	\$ 888.70	\$ 930.63	\$ 974.67	\$ 1,020.90
<b>8700 Development</b>									
8710 Development Mailings	227.85	230.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00
<b>Total 8700 Development</b>	\$ 227.85	\$ 230.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
<b>8800 Special Events Expenses</b>									
8810 Retreat Expenses	3404.93	3500.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00
8820 Workshop/Class Expenses	0.00	0.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00
8830 Honorarium for Visit/Service	50.00	300.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00
<b>Total 8800 Special Events Expenses</b>	\$ 3,454.93	\$ 3,800.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
<b>TOTAL EXPENSES</b>	\$ 35,679.44	\$ 36,750.00	\$ 37,245.10	\$ 42,222.39	\$ 44,151.98	\$ 48,283.96	\$ 51,918.46	\$ 55,205.57	\$ 57,995.43
<i>Total expenses increase from previous year:</i>	\$ 8,625.01	\$ 4,315.57	\$ 495.10	\$ 4,977.29	\$ 1,929.59	\$ 4,131.98	\$ 3,634.49	\$ 3,287.12	\$ 2,789.86
<b>Net Operating Income</b>	-\$ 852.40	-\$ 65.00	\$ 2,144.90	\$ 167.61	\$ 1,238.02	\$ 106.04	-\$ 528.46	-\$ 815.57	-\$ 605.43
<b>BANK BALANCE</b>	\$ 12,819.82	\$ 12,754.82							

(l) Included \$850 for 501c3 application

(m) We may be able to reduce monthly fees to zero and decrease transactions fees to about \$350 as a 501c3